



# Forescout CMDX Onboarding Package

## Highlights



### Key Benefits

- ▶ Jumpstart the implementation of the Forescout CMDX solution
- ▶ Expedite endpoint discovery across the network
- ▶ Maximize time to value of the Forescout CMDX investment
- ▶ Validate outcomes via traffic validation and coverage report



### Key Features

- ▶ Best practice-based methodology
- ▶ Optimized to drive time to value
- ▶ Outcome-focused methodology

**Forescout's CMDX Onboarding Package** provides an optimum mix of Professional Services to jumpstart customer's CMDX implementation, and swiftly drive Forescout value in the customer's environment via predefined milestones.

Forescout's Onboarding team is comprised of a combination of architecture, engineering, and project management resources. This team will work alongside the customer to drive product implementation, asset visibility, compliance, vulnerability identification and threat detection. In addition, the onboarding package includes the development of a success plan to facilitate the expansion, and maturation of customer's CMDX deployment. Our experts will help the customer make informed decisions about their CMDX architecture and design, assist with site survey questionnaire, implementation of customer subnets and 3rd party integrations, and plan for future goals and use cases.

## The Package

Forescout's experienced Onboarding team will assist with the following:

### Success Planning

- ▶ Use case planning and documentation
- ▶ Key success metrics defined
- ▶ Lifecycle engagement scheduling

### Design

- ▶ Network Mapping and Design
- ▶ Define the implementation scope and plan
- ▶ Define Onboarding KPI
- ▶ Process, use-case & Integration's mapping

### Implementation

#### Platform Configuration

- ▶ Sensors and Cloud instance
- ▶ Span/Tap connection to the sensors
- ▶ Traffic validation report



## Package Outcomes

- ▶ Success plan
- ▶ System implementation at customer environment
- ▶ Customer training and operation of the system
- ▶ Customer education on available
- ▶ CyberMDX resources and services
- ▶ Traffic Validation Report and
- ▶ Architecture Workshop summary

## Implementation (continued)

### Integration

- ▶ Integration for IP to MAC binding sources
- ▶ SSO integration
- ▶ SNMP enrichment

### Knowledge sharing and troubleshooting

- ▶ Knowledge sharing on Basic and Advanced use cases
- ▶ Customer Support Center Access and Training

## Package Sizes

Forescout’s CMDX Onboarding Package provides the core capabilities to onboard the customer and drive the implementation of the solution across the enterprise. Packages are scoped to align with the size of the customer’s CMDX deployment.

PRODUCT	DESCRIPTION	SCOPE
<b>FS-PS-CMDX-ONBOARD</b>	Quick start deployment services to deliver initial capabilities to a new customer for up to 5 sensors. The offering includes architecture, engineering, and project coordination services. Travel not included.	1 – 5 Sensors
<b>FS-PS-CMDX-ADDON</b>	This SKU is an add-on service when a customer purchases additional CMDX sensors. It must be purchased with the CMDX-ONBOARD SKU or added on to an existing CMDX deployment. For each additional sensor, add qty 1 of this SKU.	5+ sensors

### Notes

1. Services are subject to the terms and conditions set forth at <http://www.Forescout.com/eula>
2. All services will be performed remotely.
3. Options for onsite services are available. Travel expenses are not included in the price.
4. These SKUs are paid upfront (pre-billed).
5. These services must be consumed within a 12 month period.



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