Case Study

The Forescout Platform Provides State Garden with Visibility and Policy-Based Control of Devices

Overview

State Garden has been bringing the freshest, highest-quality produce to food markets for over 75 years. From humble beginnings in Boston's North End in 1938, the company has grown to be a top producer of both conventional and organic tender leaf greens, spinach, chopped kale, cooking greens and celery hearts in the Northeast. Like any modern company with production lines, State Garden faces cybersecurity challenges, in that nearly every system and machine in their facility is technology-driven and networked.

Business Challenge

The production floor at State Garden is highly mechanized. Optical sorters, produce shakers, custom-built scales and other production-line machines are all networked via wired or wireless connections. According to the company’s Director of Information Technology Billy Lewis, “machine manufacturers understand the need for device security, as there are no longer air gaps in production networks. In a perfect world, every networked device should undergo vulnerability assessment testing and be monitored. However, in today’s world, these IoT devices must be secured.”

State Garden has a relatively manageable environment—at least from the standpoint of endpoints. At last count there were 677 devices on the network—desktops, laptops, mobile devices, wireless routers, printers, fax machines and previously mentioned production equipment. All of the company’s buildings are connected via fiber and there is only one entry point into the network from outside, which minimizes complexity. However, as in any modern organization, everything that is connected to the network is at risk.

IoT/OT

devices gained outstanding visibility

100%
seamless install of the Forescout platform

SECONDS
to be up and running

Industry
Manufacturing

Environment
667 endpoints ranging from traditional desktop PCs and laptops to networked production-line machines spanning adjacent building

Challenge
• Maximize efficiency of limited IT security resources and personnel
• Protect company assets from unauthorized or non-compliant devices connecting to the network
• Automate endpoint compliance and remediation
• Orchestrate multisystem security
**Why Forescout?**

An unusual set of circumstances led State Garden to deploy the Forescout platform. The process began when Lewis was tracing wires through ceilings to determine which switch port some devices were using. He mentioned the problem to a friend who happens to be a Forescout customer. His friend told him that the Forescout platform could identify the port effortlessly—in moments.

Lewis installed the Forescout platform demo. "The interface made perfect sense in about three seconds," he said. "We installed it, got it up and running and I knew instantly that the Forescout platform was going to do a lot more than figure out what network jack went where or what devices were plugged in to what network port."

From there, Lewis tested out the policy engine, got pricing on the Forescout platform appliance, and pulled the trigger. "Our evaluation set us up for a 100-percent seamless install of the Forescout platform," Lewis said. "It was pretty funny," he added, "because all we had to do was back up the demo configuration, restore it and reboot the appliance!"

**Business Impact**

Although State Garden is a major supplier of salad greens in the Northeast, Billy Lewis and one administrator manage the entire IT environment, including security. The Forescout platform is a large part of the reason why two people are able to cover so much ground. As Lewis says, "The Forescout platform is like having a whole IT security department. One little box in a server rack is like a full IT staff working 24 hours a day, seven days a week, 365 days a year, no matter what."

**Visibility**

Agentless visibility lets the Forescout platform see managed, unmanaged and IoT devices the instant they connect to State Garden's network. That includes desktops, laptops, tablets, smartphones, sensors, network infrastructure, peripherals, production-line equipment and rogue devices. Wired or wireless, corporate-issued or personally owned—State Garden IT can see them.

IT Director Lewis commented that they can classify just about anything on the fly. "We identify what's out there, get visibility into what kind of device it is and then take action based on that information," he said. "If it's a new device, we take certain actions based on policies. If it's an existing device, we don't have to worry because the actions have already been taken by the Forescout platform."

**Guest Access**

The Forescout platform lets customers automate visitor, contractor and partner enrollment while enforcing policy compliance. For State Garden, Lewis set up a policy that sends unknown devices to a guest Virtual Local Area Network (VLAN) segment instantly. State Garden IT is then notified via email and text that there is a new device on the network. IT can then tell the user to accept the terms and conditions of the State Garden network, after which the dissolvable Forescout platform agent automatically installs on their system and does a non-intrusive scan to ensure that the appropriate antivirus is installed. "It helps a lot because we can
go back to the person and say, 'Just an FYI, your antivirus isn't running or isn't up to date,' or 'Did you know that you're missing a whole bunch of patches?'” Lewis said.

**Endpoint Compliance**

Unlike systems that simply forward alerts and send IT staff scrambling, the Forescout platform assigns devices to the appropriate access control list or VLAN segment based on policies. This allows customers to limit access to necessary resources within a restricted VLAN, safely quarantine devices for remediation or further analysis or terminate access at the switch. At State Garden, all unknown devices accessing the network are sent to a restricted VLAN where they are scanned for vulnerabilities. Non-compliant devices don't go any further.

**Endpoint Remediation**

The Forescout platform proactively identifies unsecured endpoints on the network and can automatically remedy the problem based on policies. However, State Garden does both automated and manual device remediation. “We use the Forescout platform for people on laptops that are coming and going from the network because they may not be here at two o'clock in the afternoon when the automatic updates are pushed out,” Lewis said. “If a system connects and it’s missing updates, the Forescout platform will actually tell the system to go ahead and pull the updates without waiting until two o'clock.”

**Application Blocking**

State Garden doesn’t have much of a need for application blocking because the Company uses relatively few applications, and it’s a rare event when something unauthorized comes across the wire. However, they do keep tabs on cloud storage and use the Forescout platform to restrict access to Dropbox. “If the Forescout platform observes that there’s a Dropbox client on an unauthorized system, it stops it from being run,” noted Lewis.

**Vulnerability Assessment**

State Garden faced a common challenge of scanning mobile devices that come and go from the network. As a result, users often missed the regularly scheduled vulnerability assessment (VA) scans. Forescout eyeExtend for Rapid7 Nexpose® resolves this issue. The Forescout platform automatically detects when a new device enters the network and informs Nexpose. If the device has missed a scan, Nexpose performs one. “If a Rapid7 N ties, the Forescout platform can automate remediation,” Lewis said. "But if for some reason something fails in the process, like a Windows® update stops running, we can put the device on a different VLAN and take manual action. It gives us a wonderful array of choices in how we handle the device going forward."

State Garden’s Billy Lewis puts it best:

“We integrate the Forescout platform with other products, whether it's via Forescout eyeExtend or custom integrations that we are building ourselves. The Forescout platform is kind of like a Rosetta Stone in that it can function as a translator to pass information back and forth. It takes the guesswork out of everything because it's speaking a common language for all these different devices, endpoints and software packages, and it gives me the information I need in just the way I asked for it.”

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— Billy Lewis, State Garden Director of IT