MARSH

Cyber Catalyst by Marsh
Cyber Technology Evaluation Program

FORESCOUT

Forescout Device Visibility and Control Platform — Cyber Catalyst Designation

The Forescout device visibility and control platform has been designated a 2019 Cyber Catalyst cybersecurity solution. The platform helps organizations reduce both business and operational risk through complete situational awareness of their extended enterprise by providing continuous, unified visibility and control of all connected devices across campus, data center, cloud, and operational technology (OT) networks. This includes critical capabilities in support of asset management, device compliance, network segmentation, network access control, and incident response initiatives.

The Forescout platform:

- Discovers every IP-connected device on every network: physical and virtual devices across campus, data center, cloud, and industrial environments.
- Classifies diverse information technology (IT), Internet of Things (IoT), and OT or Industrial Control System (ICS) devices as well as virtual machines and cloud instances in real time based on identification of device type and function, vendor, model, operating system, and version.
- Assesses and continuously monitors device security state for policy compliance.
- Enforces adherence to policies, industry mandates, and best practices such as network segmentation.
- Restricts, blocks, or quarantines non-compliant, vulnerable or compromised devices.
- Automates endpoint, network, and third-party control actions including implementing segmentation policies across interconnected and heterogeneous networks (switches, wireless access, software defined networking (SDN), virtual and cloud infrastructure).

Forescout positions the platform as optimal for organizations:

- That need 100% visibility into their connected devices across their IT, IoT and OT environments to identify and mitigate business and operational risk.
- With mixed vendor environments (e.g. a variety of network infrastructure, security and IT management tools).
- With high costs and risks associated with manual processes for asset management, implementation of security controls, and incident response.
- That are large and/or physically distributed, making centralized visibility and management challenging.
- That are highly regulated organizations and need to continuously demonstrate compliance.

**Product information provided by Forescout*

Why Forescout Device Visibility and Control Platform is a Cyber Catalyst-Designated Solution

Participating insurers rated the Forescout Device Visibility and Control Platform highest on the criteria of efficiency, cyber risk reduction, performance, and viability.

In their evaluation, insurers characterized it as:

- "A comprehensive networking monitoring and discovery tool that is agentless, quick to deploy, and with a continuous assessment component."
- "Especially effective in larger organizations to identify legacy systems or other devices that may be 'forgotten'."
- "Support for the cloud environment and agentless posture make it easier for users to implement."

Insurance Policies and Implementation Principle

Organizations that adopt Cyber Catalyst-designated solutions may be considered for enhanced terms and conditions on individually negotiated cyber insurance policies with participating insurers.

Those insurers, when considering potential policy enhancements, will expect organizations to deploy Cyber Catalyst-designated products or services in accordance with certain "implementation principles" that have been developed by the insurers with vendors of Cyber Catalyst-designated solutions.

The implementation principle for the Forescout Device Visibility and Control Platform is:

- The platform has been installed by Forescout or partner-provided professional services, and is being used on the organization's networks that transit, store, and process data.

Evaluation Process

Applications for evaluation of cybersecurity solutions were accepted from March 26 through May 5, 2019. More than 150 cybersecurity offerings, spanning a broad range of categories from hardware to messaging security to IoT security, were submitted for evaluation. Cyber Catalyst participating insurers evaluated eligible solutions along six criteria:

1. *Reduction of cyber risk.*
2. *Key performance metrics.*
3. *Viability.*
4. *Efficiency.*
5. *Flexibility.*
6. *Differentiating features.*

Cyber Catalyst designation was awarded to solutions receiving positive votes from at least six of the eight participating insurers, which voted independently. Neither Microsoft — which served as technical advisor — nor Marsh participated in Cyber Catalyst℠ designation decisions.

The next Cyber Catalyst program is expected to open in 2020.

For more information on the Cyber Catalyst 2019 designated solutions or the program, visit the Cyber Catalyst pages at www.marsh.com/cybercatalyst.

For more information about Marsh's cyber risk management solutions, email cyber.risk@marsh.com, visit marsh.com, or contact your Marsh representative.

For more information about the Forescout Device Visibility and Control Platform, visit www.forescout.com.

2019 CYBER CATALYST DESIGNATED SOLUTIONS

In the inaugural Cyber Catalyst program, 17 cybersecurity products and services have been designated as Cyber Catalyst solutions. More information about all the 2019 Cyber Catalyst-designated cybersecurity solutions is at www.marsh.com/cybercatalyst.