



Initial Implementation Package

Highlights

Key Benefits

- Accelerate your initial ForeScout platform implementation
- Expedite endpoint discovery across your network
- Maximize return on your ForeScout investment
- Improve resource effectiveness

Key Features

- Services provided are based on best practices
- Leverage the focus and experience of ForeScout deployment experts
- Flexible packages aligned with specific customer needs

ForeScout's **Initial Implementation Package** provides the foundation for gaining visibility of devices on your network. An essential step in any ForeScout implementation, visibility into what endpoints are currently on your network enables you to make informed decisions when defining remediation or control policies and/or planning for an enterprise rollout of enforcement actions. Using out-of-the-box software and add-on modules, ForeScout Professional Services will configure the ForeScout platform with a full set of Discovery, Classification and Assessment policies and will help you get the information and reports you need to plan for, and help meet, your specific goals.

The Package

ForeScout's experienced Professional Services Engineers will assist with the following:

Design and Planning

- Discuss and help plan for your long-term access compliance goals and strategy
- Review network design and recommend:
 - Appliance placement
 - Mirrored traffic
 - Network and systems integrations

Platform Configuration

- Network segments and locations
- Internal network
- Discovery and inventory properties and timing
- Channel configuration
- Threat protection settings and legitimized traffic
- Reporting and syslog configurations
- SNMP and/or CLI connectivity to network devices as needed:
 - Network switches
 - Wireless controllers/access points
 - VPN concentrators
- SNMP traps from switches/wireless controllers where applicable

Platform Policies

- Discovery
 - Discover network devices by NMAP, banners, DHCP, etc.
 - Provide options for to identify and manage unclassified devices
- Classification
 - Distinguish between corporate and non-corporate assets
 - Configure management of Windows®, Macintosh® and/or Linux® devices
 - Distinguish between managed and unmanaged devices

- Assessment
 - Configure compliance policies: Antivirus, encryption, DLP, Microsoft patches, P2P/IM software, etc.
 - Customized policies based on services, processes, registry keys, installed applications, etc.

The installation and configuration of one or more of the following modules is included in this service:

DHCP Classify	Reports	User Directory
Host Property Scanner	Switch	VPN
Mactintosh/Linux Property Scanner	Syslog	Wireless

Package Outcomes

- Installation of the CounterACT appliances
- Development of initial policies
- Knowledge transfer to up to three people
- Engagement Summary document

Package Sizes

For **Initial Implementation**, we offer three options depending on the size of your deployment. Each of these options includes the activities outlined herein.

Product	Description	Number of physical locations	Number of days
FS-PS-IMPL-03	Three consecutive days of on-site professional services for initial implementations, includes travel. Maximum quantity of one (1)	1	3
FS-PS-IMPL-01	One additional day of on-site professional services for initial implementations, includes 1 day of travel. Must be used only in conjunction with the FS- PS-IMPL-03 SKU, for a maximum of 10 days in total combined (on-site and remote).	N/A	1

About ForeScout

ForeScout Technologies is transforming security through visibility, providing agentless visibility and control of traditional, IoT and OT devices the instant they connect to the network. Our technology works with disparate security tools to help accelerate incident response, break down silos, automate workflows and optimize existing investments. See devices. Control them. Orchestrate multivendor response.

Learn how at www.forescout.com.

About ForeScout Professional Services

While ForeScout's products are easy to use and deploy, the company offers an extensive array of professional services delivered directly and through our network of authorized service partners. With ForeScout Professional Services, customers can fortify their ForeScout platform investment with expertise to accelerate time-to-value, expedite procurement and implementation schedules, develop and refine security policies, and customize system functionality to address unique oversight and reporting requirements.

Learn more at www.forescout.com/support/services/

Product	Description	Number of physical locations	Number of days
FS-PS-IMPL-REMOTE-50	Half day of remote professional services for an initial implementation engagement. To be used in conjunction with FS-PS-IMPL-03 and FS-PS-IMPL-01 SKUs, for a maximum of 10 days total combined (on-site and remote).	N/A	Remote 1/2 day

- Note 1: Travel expenses are included for IMPL-01 and IMPL-03.
- Note 2: Larger implementations will require a custom scoping effort.
- Note 3: Services are subject to the terms and conditions set forth at <http://www.forescout.com/eula>
- Note 4: Cancellation of any services with less than five business days' notice shall be subject to a cancellation fee plus actual expenses incurred as set forth in the above terms and conditions.

Acronym Glossary:

- CLI (Command Line Interface)
- DHCP (Dynamic Host Configuration Protocol)
- DLP (Data Loss Prevention)
- IM (Instant Messaging)
- NMAP (Network Mapper)
- P2P (Point to Point)
- SNMP (Simple Network Management Protocol)
- VPN (Virtual Private Network)



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