



Solution Architecture Subscription Package

Highlights

Key Benefits

- Enterprise solutions for SEE, CONTROL and ORCHESTRATE based on ForeScout best practices
- Accelerate deployment and time to value
- Maximize return on ForeScout investment
- Synchronize project resources to maximize effectiveness

Key Features

- Solutions based on best practices
- ForeScout enterprise experts offer real-world solutions
- Quarterly strategic planning to keep the customer's deployment on track, plus flexible hours to assist with evolving customer requirements

ForeScout's **Solution Architecture Subscription** includes both Solution Architect and Engagement Management resources to assist with the design adjustments, evolution and expansion of your ForeScout CounterACT® implementation. Our Solution Architecture team advises on best practices to enable customers to make informed decisions when planning for or evolving an enterprise rollout of ForeScout's SEE, CONTROL, and/or ORCHESTRATE capabilities. By leveraging both planned strategic sessions and flexible access to ForeScout's Solution Architects, we work with customer organizations to help maximize their investment in professional services and help them meet their enterprise goals.

The Package

Subscription-based Services

ForeScout's highly experienced Solution Architecture team will deliver four planning sessions [one per quarter for four (4) consecutive quarters] focusing on customer priorities in the following areas:

Project Goals

- Current project status and progress
- Open items
- Next steps

Key Technical Considerations

- Best practices and evolution of environment
- Evaluation of network and security environment changes
- Policy set analysis
- Review of newest ForeScout CounterACT releases
- Customer-specified topics

Project Cadence

- Early project review session
- Two mid-year planning engagements
- End-of-year review session
- Scheduling is based on customer agreed-upon timeline

Engagement Management

- Help assure overall engagement execution and provide a single point of contact throughout the engagement lifecycle
- Provide high-level oversight and business consultation to help ensure the successful delivery of services

About ForeScout

ForeScout Technologies is transforming security through visibility, providing agentless visibility and control of traditional and IoT devices the instant they connect to the network. Our technology works with disparate security tools to help accelerate incident response, break down silos, automate workflows and optimize existing investments. See devices. Control them. Orchestrate system-wide response.

Learn how at www.forescout.com.

About ForeScout Professional Services

While ForeScout's products are easy to use and deploy, the company offers an extensive array of professional services delivered directly and through our network of authorized service partners. With ForeScout Professional Services, customers can fortify their CounterACT investment with expertise to accelerate time-to-value, expedite procurement and implementation schedules, develop and refine security policies, and customize system functionality to address unique oversight and reporting requirements.

Learn more at www.forescout.com/support/services/

Flexible Solution Architect Hours

In addition to the planning sessions described above, the Solution Architecture Subscription package also includes 25 hours of architecture consulting services to assist with the following types of activities:

Assess and Strategize

- Assistance with business requirements and use cases
- Identification of stakeholders for technical and operational dependencies
- Participation in design and scoping discussion
- Determination of success criteria

Optimization

- Advice on developing custom policies to support your environment, deployment methodology and use cases
- SEE efforts (e.g. customization of discovery and assessment for classification, clarification and compliance)
- CONTROL efforts (e.g. customization, validation and testing of control policies)
- ORCHESTRATION efforts (e.g. development, testing and tuning of orchestration policies as well as integration configuration and testing of third-party applications)

Documentation

- Assistance with the development of high-level design, low-level design and as-built documentation, as engagement time allows

Package Details

| Product | Description | Number of hours |
|-------------------------|---|-----------------|
| FS-PS-ARCH-SUBSCRIPTION | 12-Month Subscription for solution architect services. Also includes engagement management. | 33 |
| FS-PS-ARCH-11 | Hourly rate for custom architecture services | 25 |

Note 1: Travel expenses are NOT included in the price.

Note 2: Subscription services are invoiced in advance.

Note 3: All services are subject to the terms and conditions set forth in the ForeScout End User License Agreement: <https://www.forescout.com/eula>

Note 4: Assistance with customer documentation is performed on a time and materials basis. The documentation referenced in this data sheet is not intended to be a subscription deliverable



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