

ForeScout Names Todd DeBell Vice President of Worldwide Channel Sales
New channel chief will expand and scale the company's channel program

SAN JOSE, Calif., July 21, 2016 -- [ForeScout Technologies, Inc.](#), the pioneer in agentless cybersecurity, today announced that Todd DeBell has joined the company's leadership team as Vice President of Worldwide Channel Sales. In this role, DeBell will be responsible for the channel sales and distribution strategy with a focus on accelerating ForeScout's channel program to address the growing demand for the company's products.

DeBell joins ForeScout after spending five years at FireMon, where he built the global partner and distribution program. During his time at FireMon, revenue grew more than 400 percent as DeBell managed 26 global distribution partners and a global network of more than 240 channel partners.

"Todd brings more than two decades of channel, sales and cybersecurity experience—his past success really speaks for itself," said ForeScout President and CEO Michael DeCesare. "Todd's unique skill set is perfectly suited to guide ForeScout's channel distribution and sales strategy into new and emerging markets across the globe."

"It's an exciting time to join ForeScout and help the company execute on its vision of selling 100 percent through the channel," said DeBell. "With the number of Internet of Things devices projected to top 20 billion in the next four years, there is a major need for our technology in new and emerging markets. I plan to expand our global footprint and continue to strengthen our channel in North America and Europe."

ForeScout helps organizations better manage their security stance with visibility into both agentless and agent devices, multi-vendor orchestration and automated security controls. This holistic approach has become necessary in a time when smart devices associated with the Internet of Things, dispersed workforces and siloed security solutions continue to introduce risks to enterprises' growing networks.

About ForeScout Technologies, Inc.

ForeScout Technologies, Inc. is transforming security through visibility. ForeScout offers Global 2000 enterprises and government organizations the unique ability to see devices, including non-traditional devices, the instant they connect to the network. Equally important, ForeScout lets you control these devices and orchestrate information sharing and operation among disparate security tools to accelerate incident response. Unlike traditional security alternatives, ForeScout achieves this without requiring software agents or previous device knowledge. The company's solutions integrate with leading network, security, mobility and IT management products to overcome security silos, automate workflows and enable significant cost savings. As of January 2016, more than 2,000 customers in over 60 countries improve their network security and compliance posture with ForeScout solutions. Learn more at www.forescout.com.

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