ForeScout and FireEye Announce Strategic Partnership

Partnership to Combine Advanced Threat Detection with Agentless Device Visibility for Faster Threat Response Times

CAMPBELL and MILPITAS, Calif. — March 1, 2016 — ForeScout Technologies Inc., the pioneer in agentless cybersecurity, and FireEye, Inc. (NASDAQ: FEYE), the leader in stopping today’s advanced cyber attacks, are today announcing a strategic partnership. The collaboration is designed to give joint customers broad agentless visibility into their networks, along with FireEye technology, intelligence and expertise to close the gap between detecting and responding to a cyber threat.

Addressing the challenges of today’s distributed enterprise requires a holistic and consolidated approach to securing all devices. ForeScout and FireEye deliver on this need by providing customers actionable intelligence and visibility from across their enterprise network. Further, with the combined ForeScout agentless visibility approach and FireEye endpoint security capabilities, customers can isolate endpoints that have a high probability of being compromised and initiate defensive responses.

The cybersecurity attack surface is growing due to the growing number of IoT devices connecting into the enterprise and the networks of industrial control systems. IDC predicted that 90 percent of all IT networks will have an IoT-based security breach by December 2016. To minimize the attack surface, agentless visibility is used to discover and classify IoT devices. The ForeScout-FireEye partnership directly tackles this problem with a cybersecurity solution that monitors the network for unknown devices, dynamically segments them, and deploys system-wide responses to defend against advanced threats.

“With an increasing number of IoT devices connecting into both the enterprise as well as critical infrastructure providers, security teams need complete visibility into their networks and the capability to quickly detect and shut down a compromised device,” said David DeWalt, chairman of the board and CEO at FireEye. “The ForeScout-FireEye partnership will enable visibility and situational awareness across connected devices and help keep the internet of things from becoming a cybersecurity nightmare.”

ForeScout and FireEye already have a number of customers successfully using the combined solution of ForeScout agentless visibility, control and automation with FireEye network security. The partnership will expand to include ForeScout integrations with FireEye email protection, endpoint, and cloud-based analytics platform.

“The current siloed approach to security simply does not work,” said Michael DeCesare, CEO and president at ForeScout. “This partnership is a great example of how security companies can work together to automate response to threats that we are battling everyday in information technology (IT) and operational technology (OT).
“The integrated ForeScout-FireEye solution offers our customers an agentless way to not only monitor their global networks, but to also take action to neutralize threats if and when they are identified,” offered Mike Quattrochi, CEO of CipherTechs, a global information security company. “Our customers operate anywhere between 1,000 and 50,000 endpoints on their networks all around the globe. The visibility and actionability of this technology means that our customers are saving hundreds of hours every week through automated remediation and consistent uptime.”

About ForeScout Technologies
For Global 2000 enterprises and government organizations, ForeScout offers the unique ability to see devices the instant they connect to the network, control them and orchestrate information sharing and operation among disparate security tools. Unlike traditional security solutions, ForeScout achieves this without requiring software agents or previous device knowledge. ForeScout integrates with leading network, security, mobility and IT management products to overcome security silos, automate workflows and enable significant cost savings. As of January 2016, more than 2,000 customers in over 60 countries are vastly improving their network security and compliance posture with ForeScout solutions. For more details, visit https://www.forescout.com.

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About FireEye, Inc.
FireEye has invented a purpose-built, virtual machine-based security platform that provides real-time threat protection to enterprises and governments worldwide against the next generation of cyber attacks. These highly sophisticated cyber attacks easily circumvent traditional signature-based defenses, such as next-generation firewalls, IPS, anti-virus, and gateways. The FireEye Threat Prevention Platform provides real-time, dynamic threat protection without the use of signatures to protect an organization across the primary threat vectors and across the different stages of an attack life cycle. The core of the FireEye platform is a virtual execution engine, complemented by dynamic threat intelligence, to identify and block cyber attacks in real time. FireEye has over 4,400 customers across 67 countries, including more than 680 of the Forbes Global 2000.

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FireEye Forward-Looking Statements
This press release contains forward-looking statements, including statements related to expectations, beliefs, plans and objectives with respect to the strategic partnership between ForeScout and FireEye, and the features, benefits and availability of offerings and future expanded offerings associated with the strategic partnership. These forward-looking statements involve risks and uncertainties, as well as assumptions which, if they do not fully materialize or prove incorrect, could cause FireEye's results to differ materially from those expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to, customer demand and adoption of the offerings associated with the strategic partnership; real or perceived defects, errors or vulnerabilities in such offerings; FireEye's and ForeScout’s ability to react to trends and challenges in their respective businesses and the markets in which they operate; FireEye's and ForeScout's ability to anticipate market needs or develop new or enhanced solutions to meet those needs; difficulties, delays or the inability of FireEye and ForeScout to execute their plans and objectives with respect to the strategic partnership; and general market, political, economic, and business conditions; as well as those risks and uncertainties included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," in FireEye's Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 26, 2016, which is available on the Investor Relations section of the company's website at investors.FireEye.com and on the SEC website at www.sec.gov. All forward-looking statements in this press release are based on information available to FireEye as of the date hereof, and FireEye does not assume any obligation to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made. Any future offering, objective or benefit that may be referenced in this release is for information purposes only and is not a commitment to deliver any offering, objective or benefit. FireEye reserves the right to modify future plans at any time.

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