



INDUSTRY

Retail

ENVIRONMENT

NEINVER's corporate network supports its offices and shopping centers across six countries. More than 1,200 endpoints regularly connect to the network, including PCs and laptops, as well as VoIP phones and printers

CHALLENGE

- Need for a network access control (NAC) solution to strengthen its real-time security and control of all devices on the corporate network.
- Ensure product compatibility with NEINVER's existing and future heterogeneous network infrastructure

SOLUTION

- Complete network visibility and control
- Allow secure network access from personal mobile devices
- Inoperability in a multivendor environment

RESULTS

- Real-time visibility and inventory of all devices (authorized and unauthorized) connecting to the network
- Automation of security actions on individual devices, based on specific criteria (e.g. antivirus update; block unauthorized application use; patch distribution)
- Seamless integration with NEINVER's heterogeneous network infrastructure enabling fast, easy and flexible deployment
- Reduced operating costs due to automated delivery of network security control across international sites (without needing to deploy extra technicians)
- Lower total cost of ownership (TCO) than competitive NAC products due to CounterACT's manageability, superior performance and agentless approach

NEINVER

International Retail Property Specialist, NEINVER, Selects CounterACT™ to Optimize Security and Control of Network

Overview

Benefiting from over 40 years' experience, NEINVER is a leading international retail property specialist, focusing on the key areas of development, asset management and funds. With a presence in Portugal, France, Germany, Poland, Italy and Spain, NEINVER is currently the second largest European outlet company, managing 15 centers and 311,000 m² of GLA (gross leasable area), under the brands FACTORY and The Style Outlets.

NEINVER's corporate network supports its offices and shopping centers across all six countries. More than 1,200 endpoints regularly connect to the network, including PCs and laptops, as well as VoIP phones and printers.

Business Challenge

On the advice of Spanish security service provider, Secura, and Spanish distributor, Ingecom, NEINVER considered two NAC solutions before making its decision: Cisco ISE and ForeScout CounterACT™. José Miguel Collantes, IT director at NEINVER, said, "It is difficult to maintain a proper level of security when the number of remote sites grows continuously. This is why it was very important for us to have good visibility of our network and verification of its security posture. We needed a solution that would let us know in real time what, who, how and when devices were connecting to the corporate network and, of course, to control access and enforce policy."

Why ForeScout?

NEINVER opted for ForeScout CounterACT because of its manageability, superior performance, the simplicity of its agentless approach — all of which equated to lower TCO and more assured implementation success. Collantes added, "It was critical for the tool to be versatile and easy to deploy while also providing us with real-time visibility of all devices connecting and attempting to connect to the network. Additionally, it needed to be able to assess and take action on devices before blocking them."

Further, ForeScout CounterACT enabled a transparent deployment without adding the complexity of 802.1X and without NEINVER having to upgrade its infrastructure or deploy additional network devices at remote sites to deliver the visibility and control it required.



CounterACT reassures us that our global security policy is being met continuously, allowing us to enjoy a very high level of security in all our locations. Along with its easy and rapid deployment, the implementation of ForeScout NAC at NEINVER has been a success that is yielding immediate results and business benefits including cost reductions and improved efficiency.

— José Miguel Collantes, IT Director, NEINVER

The ForeScout Difference

Key differentiators that contributed to NEINVER's overall success:

- Agentless and flexible approach
- Fast and easy deployment completed in just 2 weeks
- Seamless integration with NEINVER's heterogeneous network

Business Impact

Real-time Visibility & Endpoint Compliance

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Threat Prevention

CounterACT incorporates ForeScout's patented ActiveResponse™ technology, which analyses the traffic flowing through NEINVER's network and identifies anomalous or malicious activity, such as zero-day threats or worms.

Fast & Easy Deployment

In collaboration with Secura, the initial implementation took just two weeks. Once connected, CounterACT automatically started the detection and classification of all devices found on the network.

Reduced Operating Costs

NEINVER's IT costs have been significantly reduced since CounterACT's deployment, due to the delivery of network access control across international sites without the need for hiring extra technicians.

The ForeScout Difference

"An innovative feature of CounterACT is its agentless approach that allowed us to view and control, in real-time, any devices that are attempting to connect, or are connected to the network in tremendous depth — we can see the configuration, security elements and even the applications they were running. We could set policy according to any of this information, including negating the use of unwanted applications and USB sticks. The policies were easy to set and could be adapted to any condition. The agentless and flexible approach stood out from other NAC vendors," commented Collantes.

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Learn more at
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