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ForeScout Appoints Louise Bulman as Vice President, EMEA

ForeScout Strengthens Presence in EMEA to Help Enterprises Meet Demand for Continuous Visibility and Compliance

CAMPBELL, Calif. —September 16, 2013 — [ForeScout Technologies](#), Inc., a leading provider of real-time network security solutions for Fortune 1000 enterprises and government organisations, today announced the appointment of Louise Bulman as vice president, EMEA sales. With previous posts including head of security sales and delivery, Europe for NSN (Nokia Siemens Networks), and managing director, UK and Ireland for McAfee, Louise will be a strong asset to ForeScout’s fast-growing global team, whose staff has increased by 60 percent year on year.

“We are delighted to have Louise head up our EMEA team at this important stage in the company's development,” said Brant Kennedy, executive vice president of sales for ForeScout. “Her vast experience as an effective sales leader, including a proven track record of increasing profitability and growth, will complement ForeScout’s long-term business and industry goals across the greater European region.”

“I joined ForeScout due to its strong ethos to drive revenues and capitalise on a growing network security market throughout Europe. The [real-time visibility](#) and control capabilities have immediate and valued application to address major IT trends including [BYOD](#),” said Bulman. “It is very exciting to be part of an agile company focused on providing innovative [pervasive network security](#) solutions with the customer at the heart of everything we do. As head of the EMEA region, I will increase our presence by working to align with key partners, grow market share, drive revenues and capitalize on the expansive EMEA security market.”

Additional positions held by Bulman throughout her career include regional vice president of Gartner, where she was responsible for the internal sales division of EMEA, which accounted for significant year-on-year growth in FY2003. Louise has also served as global head of security sales and global IP solutions consultant at NSN.

ForeScout helps organisations gain complete visibility and automated control for all devices, users,

more

systems and applications attempting to connect to an enterprise network – wired or wireless, managed or unmanaged, PC or mobile. ForeScout CounterACT dynamically identifies enterprise security control gaps, such as rogue devices, non-compliant systems or personal mobile device use, and offers options to contain threats and fix issues with little or no IT intervention based on device, role and risk attributes. The solution integrates with a company's existing network, security, identity, wireless and mobile infrastructure, and scales to serve medium businesses and large, distributed enterprises.

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About ForeScout Technologies, Inc.

ForeScout delivers pervasive network security by allowing organizations to continuously monitor and mitigate security exposures and cyberattacks. The company's CounterACT appliance dynamically identifies and assesses all network users, endpoints and applications to provide complete visibility, intelligence and policy-based remediation of security faults. Because ForeScout's solutions are easy to deploy, unobtrusive, open and scalable, they have been chosen by more than 1,500 enterprises and government agencies. Headquartered in Campbell, California, ForeScout offers its solutions through its network of authorized partners worldwide. Learn more at: www.forescout.com.

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