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ForeScout Names Accuvant Recipient of 2014 U.S. Channel Partner of the Year Award

CAMPBELL, Calif., March 4, 2015 – ForeScout Technologies, Inc., a leading provider of continuous monitoring and mitigation solutions for Global 2000 enterprises and government organizations, today announced that **Accuvant**, the leading provider of information security services and solutions serving enterprise-class organizations across North America, is the recipient of the ForeScout 2014 U.S. Channel Partner of the Year award. The award recognizes exceptional channel partner sales and service performance in each region.

ForeScout chose Accuvant for being the highest revenue-producing partner in the commercial space in North America in 2014. Over the past year, the company’s sales grew dramatically, resulting in an almost 300 percent increase over the previous year due to a number of significant sales into large enterprises.

“By combining Accuvant’s information security consulting and technology expertise and services with products from leading manufacturers such as ForeScout, we are able to provide clients with holistic solutions that help address the increasingly complex threat landscape,” said Andy Welsh, Accuvant’s vice president of Partner Management. “We are honored to be named ForeScout Channel Partner of the Year – it serves as a testament to our success and leadership in helping enterprise organizations with their toughest security challenges.”

“ForeScout has enjoyed a very successful 2014, but we could not have achieved this level of success without the commitment and tenacity of our channel partners in the U.S. and worldwide.” said Brant Kennedy, executive vice president of Worldwide Sales at ForeScout. “Because of this, we are pleased to confer the U.S. Channel Partner of the Year award on Accuvant, as they were able to help us establish a stronger foothold within the large enterprise and have epitomized the word ‘partner’ by becoming a natural extension of our business.”

CounterACT™, ForeScout’s flagship product, exemplifies ForeScout’s leadership in continuous monitoring and mitigation. Leveraging its innovative next generation network access control (NAC) technology, the CounterACT platform provides real-time visibility to users, devices (including BYOD devices), systems and applications and allows IT organizations to centrally apply granular policies to understand their true security posture and to automate response to a wide variety of security issues. Powered by **ControlFabric™ technology**, the platform also enables network, security and management

solutions to dynamically exchange information, which, in turn, allows enterprises to respond to issues more effectively and better leverage their existing security investments.

ForeScout is positioned in the “Leaders” quadrant in the Gartner, Inc. 2014 Magic Quadrant for Network Access Control.

Relevant Links

- [ForeScout CounterACT](#)
- [ForeScout ControlFabric](#)
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About ForeScout Technologies, Inc.

ForeScout enables organizations to continuously monitor and mitigate security exposures and cyberattacks. The company’s CounterACT™ appliance dynamically identifies and evaluates network users, endpoints and applications to provide visibility, intelligence and policy-based mitigation of security problems. ForeScout’s open ControlFabric™ architecture allows a broad range of IT security products and management systems to share information and automate remediation actions. Because ForeScout’s solutions are easy to deploy, unobtrusive, extensible and scalable, as of January 1, 2015, they have been chosen by more than 1,800 of the world’s most secure enterprises and government agencies in over 62 countries. Headquartered in Campbell, California, ForeScout offers its solutions through its global network of authorized partners. Learn more at www.forescout.com.

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