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ForeScout Recognized as a Leader in Gartner 2013 Magic Quadrant for Network Access Control

ForeScout NAC innovation serves as the cornerstone technology addressing visibility, BYOD and continuous compliance trends

CAMPBELL, Calif. — Jan. 21, 2014— [ForeScout Technologies](#), Inc., the leading provider of pervasive network security solutions for Global 2000 enterprises and government organizations, today announced its third consecutive year of being named by Gartner Inc. as a leader in its 2013 Magic Quadrant report for Network Access Control (NAC).¹ ForeScout's innovative CounterACT platform and ControlFabric architecture serve as catalysts to address continuous monitoring and mitigation as well as to enhance interoperability between disparate security solutions.

According to [Gartner's "Magic Quadrant for Network Access Control"](#)², NAC vendors are beginning to differentiate their solutions through their breadth of integrations with other products. Mobile device management (MDM) integrations are a requirement to address the BYOD trend, and integrations with firewalls and other security components enable sharing of contextual data. Enterprises are increasingly integrating their NAC implementations with other security components. Integrations with security information and event management (SIEM) are the most common, followed by integrations with next-generation firewalls (NGFWs). Several vendors provide bi-directional integrations, so that NAC solutions can share data and also act on alerts from these systems (for example, removing a device from the network). Some vendors have also begun to integrate their NAC solutions with advanced threat defense offerings to remove compromised endpoints from the network.

In this report³, leaders are successful in selling large NAC implementations (10,000 nodes and greater) to multiple large enterprises. Leaders are pure-play NAC vendors or networking and/or security companies that have been first to market with enhanced capabilities as the market matures. Leaders have the resources to maintain their commitment to NAC, have strong channel strength and have financial resources. They have also demonstrated a strong understanding of the future direction of NAC, including the impact of BYOD. Leaders should not equate to a default choice for every buyer, and clients should not assume that they must buy only from vendors in the Leaders quadrant.

Its flagship product, [ForeScout CounterACT™](#), exemplifies ForeScout's leadership in pervasive network security. In October, ForeScout fortified its continuous monitoring and mitigation capabilities by enhancing its innovative [ControlFabric technology](#) and partner program. The [CounterACT](#) platform enables security and management products to dynamically share information, which, in turn, allows IT organizations to more rapidly respond to a broad range of enterprise security and operational issues. Its ControlFabric architecture features new interfaces that open CounterACT to developers, customers and system integrators, allowing them to flexibly integrate CounterACT with other infrastructure solutions. ForeScout CounterACT, leveraging ControlFabric technology, was selected as a cornerstone technology for 15 of the 17 recipients of the recent General Services Administration (GSA) \$6 billion blanket purchase agreement for the [Continuous Diagnostics and Mitigation \(CDM\) Initiative](#) in mid-2013.

In addition to Gartner recognition, ForeScout received accolades from a number of prestigious organizations in 2013, including:

- Being named by Frost & Sullivan as the sole market contender in NAC
- SC Magazine 5-star, "Best Buy" rating and Innovator Award
- Government Security News Best Network Security
- GovTek Best Mobile Solution
- CRN Channel Chief Award
- InfoSecurity Global Excellence Award
- McAfee Partner of the Year

"Given infrastructure complexity, access diversity and advanced threats, enterprises' demand for real-time visibility, greater control context and automated mitigation has fueled our success," said Gord Boyce, CEO of ForeScout. "I'm extremely proud of our team's ability to deliver innovations that address customer requirements for pervasive network security solutions."

To receive a complimentary copy of the 2013 Gartner, Inc. "Magic Quadrant for Network Access Control," visit http://www2.forescout.com/gartner_magic.

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About the Magic Quadrant

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About ForeScout Technologies, Inc.

ForeScout delivers pervasive network security by allowing organizations to continuously monitor and mitigate security exposures and cyberattacks. The company's CounterACT platform dynamically identifies and assesses all network users, endpoints and applications to provide complete visibility, intelligence and policy-based mitigation of security issues. ForeScout's open ControlFabric technology allows a broad range of IT security products and management systems to share information and automate remediation actions. Because ForeScout's solutions are easy to deploy, unobtrusive, flexible and scalable, they have been chosen by more than 1,500 enterprises and government agencies. Headquartered in Campbell, California, ForeScout offers its solutions through its network of authorized partners worldwide. Learn more at www.forescout.com.

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^{1, 2, 3}, *Gartner, Inc. "Magic Quadrant for Network Access Control," report G00249599, December 12, 2013, Lawrence Orans.*