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ForeScout Technologies Appoints Masayuki Yao as Country Manager of Japanese Subsidiary

Cupertino, Calif. — August 2, 2013— ForeScout Technologies, Inc., a leading provider of real-time network security solutions for Fortune 1000 enterprises and government organizations, today announced the appointment of Masayuki Yao as country manager of its Japanese subsidiary, ForeScout Technologies KK.

Under Masayuki's leadership, ForeScout Technologies KK will propel companies and partners to meet the demand for continuous visibility and compliance. This includes a focus on helping Japanese enterprises enhance business capabilities and reduce security risks such as those associated with the growing Bring Your Own Device (BYOD) trend.

With more than 20 years of experience in the IT industry, Masayuki brings a wealth of experience selling enterprise IT solutions in domestic and foreign markets. Prior to ForeScout, he worked at IBM Japan, Extreme Networks Inc., Force10 Networks Inc., and Dell Inc. "I am excited to join the ForeScout team, and I look forward to strengthening the company's presence in Japan by working collaboratively with our partners to deliver next-generation network security," said Yao.

ForeScout Technologies KK's strategy for success includes increasing services provided to existing partners, strengthening localized technical support, developing new customers through high-touch sales and partner engagement, and strategically selecting new partners in key markets.

ForeScout's flagship solution, CounterACT, is an enterprise security platform that delivers complete visibility and automated control for all devices, users, systems and applications attempting to connect to an enterprise network – wired or wireless, managed or unmanaged, PC or mobile. Implemented as a physical or virtual appliance, CounterACT uses a combination of passive and active discovery and inspection technologies to dynamically classify devices, assess security posture and apply policies with regards to endpoint access, compliance and remediation. Extensive interoperability across leading network, security, identity, mobile and wireless infrastructures allows for seamless deployment and the means to advance continuous compliance and mitigation capabilities.

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About ForeScout Technologies, Inc.

ForeScout enables organizations to accelerate productivity and connectivity by allowing users to access corporate network resources where, how and when needed without compromising security. ForeScout's real-time network security platform for access control, mobile security, endpoint compliance and threat prevention empower IT agility while preempting risks and eliminating remediation costs. Because the ForeScout CounterACT solution is easy to deploy, unobtrusive, intelligent and scalable, it has been chosen by more than 1,400 of the world's most secure enterprises and military installations for global deployments spanning 37 countries. Headquartered in Cupertino, California, ForeScout delivers its solutions through its network of authorized partners worldwide. Learn more at: www.forescout.com.

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