FOR IMMEDIATE RELEASE

ForeScout Names NTT Com Security as 2014 EMEA Channel Partner of the Year

CAMPBELL, Calif. – February 24, 2015 – ForeScout Technologies, Inc., a leading provider of continuous monitoring and mitigation solutions for Global 2000 enterprises and government organizations, today announced that NTT Com Security, a global information security and risk management organization, is the recipient of the ForeScout 2014 EMEA Channel Partner of the Year Award. The award recognizes exceptional channel partner sales and service performance.

ForeScout chose NTT Com Security for being the highest revenue-producing partner in EMEA in 2014. Over the past year, the company’s sales grew dramatically: starting from scratch to become among ForeScout’s largest partners in EMEA, due to a number of significant sales into large enterprises.

“Being named ForeScout EMEA Channel Partner of the Year is an honor that serves as testament to our broad expertise and experience in serving enterprise customers,” said Garry Sidaway, senior vice president, Security Strategy at NTT Com Security. “We are committed to the ForeScout Partner Program, which allows us to maximize our regional relationship with both ForeScout and our customers. NTT Com Security’s Solutions approach ensures that we are providing our customers with the most efficient and effective tools to enable a more holistic security approach.”

“ForeScout has enjoyed a very successful 2014, but we could not have achieved this level of success without the commitment and tenacity of our channel partners in EMEA and worldwide.” said John Hagerty, EMEA director for Channels and Strategic Alliances at ForeScout. “Because of this, we are pleased to confer the EMEA Channel Partner of the Year award on NTT Com Security, as they were able to help us establish a stronger foothold within the large enterprise in multiple countries in Europe and we look forward to extending the cooperation with them in the coming year.”

CounterACT™, ForeScout’s flagship product exemplifies ForeScout’s leadership in continuous monitoring and mitigation. Leveraging its innovative next generation NAC technology, the CounterACT platform provides real-time visibility to users, devices (including BYOD devices), systems and applications and allows IT organizations to centrally apply granular policies to understand their true security posture and to automate response to a wide variety of security issues. Powered by ControlFabric™ technology, the platform also enables network, security and management solutions to dynamically exchange information, which, in turn, allows enterprises to respond to issues more effectively and better leverage their existing security investments.

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ForeScout is positioned in the “Leaders” quadrant in the Gartner Inc. 2014 Magic Quadrant for Network Access Control.

Relevant Links
ForeScout CounterACT
ForeScout ControlFabric
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About NTT Com Security –
NTT Com Security is a global information security and risk management organization, which delivers a portfolio of managed security, business infrastructure, consulting and technology integration services through its WideAngle brand. NTT Com Security helps organizations lower their IT costs and increase the depth of IT security protection, risk management, compliance and service availability. NTT Com Security AG, is headquartered in Ismaning, Germany and part of the NTT Communications Group, owned by NTT (Nippon Telegraph and Telephone Corporation), one of the largest telecommunications companies in the world. For more information, visit http://www.nttcomsecurity.com.

About ForeScout Technologies, Inc.
ForeScout enables organizations to continuously monitor and mitigate security exposures and cyber attacks. The company’s CounterACT™ appliance dynamically identifies and evaluates network users, endpoints and applications to provide visibility, intelligence and policy-based mitigation of security problems. ForeScout’s open ControlFabric™ architecture allows a broad range of IT security products and management systems to share information and automate remediation actions. Because ForeScout’s solutions are easy to deploy, unobtrusive, extensible and scalable, as of January 1, 2015, they have been chosen by more than 1,800 of the world’s most secure enterprises and government agencies in over 62 countries. Headquartered in Campbell, California, ForeScout offers its solutions through its global network of authorized partners. Learn more at www.forescout.com.

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