



**FOR IMMEDIATE RELEASE**

**Media contact:**  
Deb Montner  
*Montner & Associates, Tech PR*  
203-226-9290  
[dmontner@montner.com](mailto:dmontner@montner.com)

**ForeScout Receives Frost & Sullivan  
2014 Technology Global Innovation Leadership Award in Network Security**

**CAMPBELL, Calif., March 12, 2014** — [ForeScout Technologies](#), Inc., a leading provider of pervasive network security solutions for Global 2000 enterprises and government organizations, today announced that it has received the Frost & Sullivan 2014 Global Technology Leadership Innovation Award in Network Security. This award, based on ForeScout CounterACT and its advanced ControlFabric architecture, recognizes the company's focus on enhancing customer value, which has resulted in improved customer retention and, ultimately, increased market potential.

“Improvements in network security manageability are more than theory. Several companies have made notable strides across all three phases of management evolution - visibility, implementation and automation – and ForeScout ranks among them,” said Frank Dickson, industry principal analyst, network security at Frost & Sullivan. “ForeScout’s CounterACT platform and the advancement of its ControlFabric architecture enable greater opportunity for customers and partners to materially advance security management.”

According to a recent Frost & Sullivan survey of 12,396 information security professionals, 75 percent “believe network monitoring and intelligence will provide significant improvements to system and network security.” The message from the marketplace is clear: administrators of security technologies need tools that simplify and automate the task of managing security. Organizations need to think beyond reacting to exposures and explore technical mechanisms that better leverage their existing infrastructure and arsenal of point security products. As such, security platforms must provide greater visibility, context and integrated management functionality across multiple security technologies. ForeScout’s CounterACT platform, which provides visibility, control and mitigation, and its ControlFabric architecture, which enables interoperability between network and security infrastructure, deliver such network security innovation today.<sup>1</sup>

To receive a full copy of the Frost & Sullivan 2014 Technology Global Innovation Leadership Award in Network Security, visit [http://www.forescout.com/forms/frost\\_leadership\\_2014/](http://www.forescout.com/forms/frost_leadership_2014/).

“We are honored that Frost & Sullivan has distinguished ForeScout as an innovator and leader in network security,” said Gord Boyce, chief executive officer at ForeScout. “Organizations are looking for greater visibility, more responsive control and a means to yield better returns from their security investments. We encourage IT management to request a demonstration to see first hand how ForeScout can be a game changer for their organization.”

In October 2013, ForeScout extended its CounterACT platform with an open, standards-based communication architecture, referred to as ControlFabric. ControlFabric technology, which has been evolving since 2008, provides bi-directional interfaces and protocols for “visibility, intelligence and remediation” across multiple network, security and management tool sets. The ControlFabric architecture allows developers, customers and system integrators to integrate their network, security and management applications into ForeScout’s network security platform.

CounterACT can securely share its real-time endpoint intelligence with other systems to enhance context within their controls, and conversely, external systems can provide CounterACT greater operational context. In addition, these systems can also send information and instructions to CounterACT to take network enforcement and endpoint remediation action. As a result, visibility of network security data from multiple security tools is enabled and can trigger (automatically or on demand by the operator) proactive network security changes implemented through policy-based controls.<sup>2</sup>

### **Relevant Links**

[ForeScout Blog](#)

[ForeScout Facebook](#)

[ForeScout Twitter](#)

*Tweet This:* ForeScout Receives Frost & Sullivan Award for Visionary Innovation <http://bit.ly/1ixczyU>

### **About ForeScout Technologies, Inc.**

ForeScout delivers pervasive network security by allowing organizations to continuously monitor and mitigate security exposures and cyberattacks. The company's CounterACT platform dynamically identifies and assesses all network users, endpoints and applications to provide visibility, intelligence and policy-based mitigation of security issues. ForeScout’s open ControlFabric technology allows a broad range of IT security products and management systems to share information and automate remediation actions. Because ForeScout’s solutions are easy to deploy, unobtrusive, flexible and scalable, they have been chosen by more than 1,500 enterprises and government agencies. Headquartered in Campbell,

California, ForeScout offers its solutions through its network of authorized partners worldwide. Learn more at [www.forescout.com](http://www.forescout.com).

<sup>1 and 2</sup> Frost & Sullivan 2014 Global Technology Innovation Leadership Award Report, Frank Dickson, March, 2014.

ForeScout Technologies, Inc. is a privately held Delaware corporation. ForeScout, the ForeScout logo, CounterACT™ and ControlFabric are trademarks of ForeScout. Other names mentioned may be trademarks of their respective owners.