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**ForeScout Appoints Security Industry Leader Brian Gumbel as Vice President of Americas Sales Division**

CAMPBELL, Calif. – Oct. 15, 2015 – [ForeScout Technologies, Inc.](#) today announced that industry veteran Brian Gumbel has been appointed as vice president of the Americas sales division. In this role, Gumbel will oversee all aspects of ForeScout’s Americas business, including sales, presales and channels.

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- **Experience that drives success:** Gumbel comes to ForeScout with a proven track record of success in networking and security, growing and managing robust sales organizations, and hiring and building great teams. He is known for being extremely customer-focused, helping Fortune 100 customers achieve their technology vision and goals. He also has a reputation for creating an open and fun workplace culture.
- **Building the dream team:** To support the company’s rapid growth and foster its thriving culture, ForeScout has aggressively sought out industry leaders with robust knowledge to take the company through its next phase. Adding to an already all-star line-up, Gumbel will be instrumental in ramping up the Americas sales organization.
- **A strong understanding of the cyber security landscape:** Gumbel was most recently vice president of Americas East and Canada at Tanium, and previously served in a variety of leadership roles at Intel Security Group and Cisco.

**Mike DeCesare, president and CEO, ForeScout Technologies, said:**

“I’m thrilled to welcome Brian to the ForeScout team and to be working with him again. He is one of the most successful high-tech sales leaders in the field. In this new role, he will help ForeScout build out and scale a world-class sales organization focused on customer success.”

**Brian Gumbel, vice president, Americas, ForeScout Technologies, said:**

“Several factors attracted me to ForeScout, including a great environment filled with passionate people who believe in open collaboration. ForeScout has a hot technology in a hyper-growth market, and I’m eager to use my experience in the cyber security industry to increase the company’s market share. Finally, the strong executive leadership of Mike DeCesare and board members Enrique Salem and Dave DeWalt presents a clear vision

and identity for the company. I share that vision and am eager to take on this new challenge.”

**About ForeScout Technologies**

For Global 2000 enterprises and government organizations, ForeScout offers the unique ability to see devices the instant they connect to the network, control them and orchestrate information sharing and operation among disparate security tools. Unlike traditional security solutions, ForeScout achieves this without requiring software agents or previous device knowledge. ForeScout integrates with leading network, security, mobility and IT management products to overcome security silos, automate workflows and enable significant cost savings. As of September 2015, more than 1,900 customers in over 60 countries are vastly improving their network security and compliance posture with ForeScout solutions. [www.forescout.com](http://www.forescout.com).

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