ForeScout CEO Selected as a CRN Top 100 Executive of 2015

Mike DeCesare Recognized as Among Top 25 Disrupters in the Channel for the Year

CAMPBELL, Calif. – Sept. 2, 2015 – Every year, Channel Reseller News (CRN) selects the top 100 executives who are making an impact in the technology channel space. ForeScout Technologies, Inc. today announced that its CEO, Mike DeCesare, was among the CRN Top 100 Executives of 2015, and named one of the top 25 disrupters of the year. For more information, visit http://www.forescout.com/.

Able to integrate with a wide spectrum of industry security platforms, ForeScout offers:

- **Industry-recognized leadership**: The CRN Top 100 list is based on feedback gathered from technology solution providers by CRN editors throughout the year. The rankings reflect the executives’ channel influence, effectiveness and visibility, along with their impact on business driven through the IT channel. Among the criteria considered are channel sales volume, vendors’ channel investment and resources, and channel advocacy and performance as measured by The Channel Company’s CRN Intelligence research arm, which includes its esteemed Annual Report Card and Channel Champions reports.

- **Security designed for the channel**: ForeScout’s pervasive network security platform offers distributors, value-added resellers, systems integrators and service providers the means to quickly develop sales and services opportunities. It delivers an interoperable ecosystem of security and compliance solutions that enable customers to optimize their network and security resource investments and advance continuous monitoring and mitigation capabilities.

- **Secure network access**: ForeScout delivers visibility into endpoints connected to the network, regardless of whether an agent is installed, and can automatically and immediately remediate improper access.

- **Real-time visibility and intelligence**: ForeScout provides a continuous monitoring and mitigation platform delivering real-time visibility of the devices, risks and threats within complex IT environments. Its solutions’ agent-less approach reveals both managed and unmanaged devices on the network, including BYOD endpoints.
Mike DeCesare, CEO, ForeScout Technologies, Inc., said: “Customers are looking to their channel partners for trusted advice as they grapple with the business implications of the Internet of Things, breaches and other high-profile cybersecurity trends in the news. I am honored to be recognized by CRN for our commitment to delivering next-generation solutions that provide unparalleled network visibility, threat mitigation and portfolio strength to our channel partners, and a safer network environment for their end-users.”

Niccolo Alicandri, CBO, CipherTechs, Inc., said: “CipherTechs’ goal is to ensure our customers’ corporate and end-user data is safe, while delivering a seamless and easy to use solution to our customers that allows them to leverage their existing network security investments. ForeScout is a trusted partner whose technology forms a key pillar in our security portfolio that enables us to maximize ROI and deliver an effective cybersecurity platform to our customers.”

About ForeScout Technologies, Inc.
ForeScout enables organizations to continuously monitor and mitigate security exposures and cyber attacks. The company’s CounterACT™ appliance dynamically identifies and evaluates network users, endpoints and applications to provide visibility, intelligence and policy-based mitigation of security problems. ForeScout’s open ControlFabric™ architecture allows a broad range of IT security products and management systems to share information and automate remediation actions. Because ForeScout’s solutions are easy to deploy, unobtrusive, extensible and scalable, as of January 1, 2015, they have been chosen by more than 1,800 of the world’s most secure enterprises and government agencies in over 62 countries. Headquartered in Campbell, California, ForeScout offers its solutions through its global network of authorized partners. Learn more at www.forescout.com.

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