

Solution Architecture Subscription Package

The ForeScout Solution Architecture Subscription includes both Solution Architect and Engagement Management resources to assist with the design, evolution and expansion of your ForeScout implementation. Our Solution Architecture team advises on best practices to enable you to make informed decisions when planning for or evolving an enterprise rollout of the ForeScout platform capabilities.

By leveraging both planned strategic sessions and flexible access to ForeScout Solution Architects, your organization can maximize its investment in professional services and facilitate your enterprise goals.

The Package

Subscription-based Services

Highly experienced ForeScout Solution Architecture team will deliver four planning sessions (one per quarter for four consecutive quarters) focusing on customer priorities in the following areas:

Project Goals

- Current project status and progress
- Open items
- Next steps

Key Technical Considerations

- Best practices and evolution of environment
- Evaluation of network and security environment changes
- Policy set analysis
- Review of newest ForeScout releases
- Customer-specified topics

Project Cadence

- Early project review session
- Two mid-year planning engagements
- End-of-year review session
- Scheduling is based on customer agreed-upon timeline

Highlights

Key Benefits

- <) Enterprise solutions for device visibility, automated control and third-party workflow orchestration based on ForeScout best practices
- <) Accelerate deployment and time to value
- <) Increase security operations productivity by automating and integrating tools and processes to drive greater efficiencies
- <) Maximize return on your ForeScout investment
- <) Synchronize project resources to maximize effectiveness

Key Features

- <) Solutions based on best practices
- <) ForeScout enterprise experts offer real-world solutions
- <) Quarterly strategic planning to keep your deployment on track, plus flexible hours to assist with evolving customer requirements

Engagement Management

- Help assure overall engagement execution and provide a single point of contact throughout the engagement lifecycle
- Provide high-level oversight and business consultation to help ensure the successful delivery of services

Flexible Solution Architect Hours

In addition to the planning sessions described above, the Solution Architecture Subscription package also includes 25 hours of architecture consulting services to assist with the following types of activities:

Assess and Strategize

- Assistance with business requirements and use cases
- Identification of stakeholders for technical and operational dependencies
- Participation in design and scoping discussion
- Determination of success criteria

Optimization

- Advice on developing custom policies to support your environment, deployment methodology and use cases
- Device visibility efforts (customization of endpoint discovery, classification and assessment)
- Control automation efforts (customization, validation and testing of control policies)
- Orchestration efforts (development, testing and tuning of orchestration policies as well as integration configuration and testing of third-party applications)

Documentation

- Assistance with the development of high-level design, low-level design and as-built documentation, as engagement time allows

The subscription also includes 25 hours of solution architecture time than may be used, as needed, to meet your specific technical needs.

Package Details

PRODUCT	DESCRIPTION	NUMBER OF HOURS
FS-PS-ARCH-SUBSCRIPTION*	12-month subscription for solution architect services. Also includes Project Management (PM) services. All hours must be consumed 25% per quarter	24 Hours Solution Architect, 20 Hours PM services
FS-PS-ARCH-11*	Hourly rate for custom architecture services	25

*Notes

1. Travel expenses are NOT included in the price.
2. Subscription services are invoiced in advance.
3. All services are subject to the terms and conditions set forth in the Forescout End User License Agreement: www.Forescout.com/eula
4. Assistance with customer documentation is performed on a time and materials basis. The documentation referenced in this datasheet is not intended to be a subscription deliverable



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