<)FORESCOUT®

Forescout Architecture Workshop

The Forescout solution is a sophisticated product set that can integrate and interact with the existing endpoints, infrastructure and tools within your environment. Through external profiling, integrations, deep inspection and the correlation of information, this solution provides device visibility and control across your environment and can create and/or automate your compliance and security policies.

Forescout's **Architecture Workshop** kicks off your Forescout platform deployment effort and begins with a discussion of the technical considerations for successful implementation in your enterprise environment. Your assigned Solution Architect will help gather the information required to create an effective implementation plan. Information-gathering discussions with your project stakeholders will help evolve the technical, operational, structural and maintenance aspects to support your Forescout platform deployment, as well as identify issues and optimization opportunities to help ensure success and further increase value. By enabling up-front collaboration, planning and decision-making, the **Architecture Workshop** helps ensure all stakeholders have the up-front solution knowledge to remain informed and engaged throughout the project lifecycle.

Workshop Highlights

A successful Forescout deployment starts with development of a deployment strategy to drive your design and implementation plan. During an **Architecture Workshop**, one of Forescout's highly skilled Solution Architects will help you create that deployment strategy to effectively and efficiently address your goals and objectives within the unique confines of your environment. We use a proven methodology, built upon the experience of hundreds of global implementations each year, to ensure consistent results. Highlights include:

Assessment and Strategy

The Forescout team will gather information about your environment, use cases and security objectives, then make recommendations to help achieve your goals. Considerations include:

- Network coverage: wired, wireless, and VPN
- Pre-connect versus post-connect methodology
- Integration with your network devices
- Architecture to address your resiliency requirements
- Policy design focused on your use cases

Planning and Design

We focus on your specific goals, use cases, network design and organizational polices. This groundwork provides essential context for subsequent recommendations for the Forescout solution's design and implementation plans. Our team will make formal implementation recommendations to optimize our solution's capabilities and efficiencies within your environment, based on Forescout best practices. Functions include:

- Gathering additional endpoint data
- Blocking unwanted endpoints
- Restricting noncompliant endpoints
- Policy-based logging for system and user events
- Integration with third-party vendor systems
- Custom integrations with unique systems

Operationalizing the Solution

The Forescout team will help you integrate our solution into your day-to-day operations based on your unique organizational requirements, to include:

- Solution resiliency
- Role-based user access
- Help desk troubleshooting flow(s) per use case
- Operational guide(s)
  - Network expansion activities
  - Long-term product health activities

Implementation Strategy

Your Solution Architect will develop a workshop summary document that captures the Forescout platform design, open issues and action items discussed and agreed upon during the workshop. This summary serves as the roadmap for deployment for your team as well as providing Professional Services with the information they need to successfully deploy from day one. You will receive the Workshop Summary soon after the workshop ends.

Package Description

The Forescout Architecture Workshop offering includes 3 days of on-site Architecture discussion and 1.5 days of remote documentation to create deliverables. It also includes 4 hours of PM support. Deliverable(s) may include: a workshop summary and operational document(s) supporting troubleshooting, product maintenance and use case management.

PRODUCT	DESCRIPTION
FS-PS-ARCH-WRKSHP*	Three (3) consecutive days of on-site Architecture services, includes travel. Also includes one and a half (1.5) days of remote documentation and four (4) hours of remote project management support.

*Notes

1. Travel expenses are included
2. Services are subject to the terms and conditions set forth in the MSA: http://www.Forescout.com/professional-services-agreement

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