Forescout Adoption Expertise Subscription

**Forescout Adoption Expertise Subscription** is designed to help customers adopt and mature their Forescout solution to address evolving business needs. This subscription is ideal for advanced use-cases, as well as optimizing visibility, classification, and compliance and supporting customer's enforcement goals. The Adoption resources will evaluate the health of the Forescout solution and recommend expanded capabilities to maximize the value of the investment and implement solutions to meet the customer's security posture goals. Adoption subscription includes engineering and engagement management resources to assist with the planning, evolution, and expansion of the Forescout implementation.

**The Package**
Forescout technical experts and engagement managers will lead a series of recurring Forescout technical engagements focusing on customer priorities in these areas:

**Planning**
- Develop criteria for product adoption and maturity
- Manage product health and upgrades to ensure customer success
- Manage customer objectives, priorities and constraints to drive solution outcomes
- Consult on solution roadmaps to guide customer maturation efforts

**Engagement Management**
- Forescout single point of contact throughout the maturity lifecycle
- Provides oversight and business consultation
- Assists with technical issues, features and new product introduction

**Continuous Technical Engagement**
- Ensure solution alignment with evolving security goals and latest security threats
- Perform ongoing health checks, policy analysis and optimization to drive adoption
- Mature the solution to take advantage of the latest Forescout capabilities
- Offer best-practice-based consultation on customer-specific use case maturity and expansion
- Provide knowledge transfer to expand product understanding

**Optimization**
- Mature the Forescout solution to support the changing environment and use cases
- Expand device visibility beyond the current scope
- Advance control and control automation to meet the evolving compliance requirements and business rules
- Expand orchestration and segmentation efforts to provide more refined or additional cross-platform reporting and response capabilities

**Documentation**
- Assist with updating design and as-built documentation
**Assist With Open Tickets**

- Tracking, driving, and proactively communicating open support cases

**Light Policy/Configuration Guidance**

- ProServe Policy Set adjust/customize as per the existing policy templates

**Policy Optimization**

- Pro Serve Policy Template tuning

**Module Advisement & Integration**

- Base Module, Modules that include existing pre-built Policy templates: FireEye NX, IBM QRadar, Qualys Vulnerability Management, Rapid7 Nexpose, Palo Alto Networks WildFire, McAfee ePolicy Orchestrator Symantec, Endpoint Protection Manager, IBM BigFix, CrowdStrike, VMware AirWatch, IBM Maass360, MDM Tenable Vulnerability Management Tenable.io, HPE ArcSight, Carbon Black

**SPTs**

- Security Policy Templates use existing Forescout functionality to detect, evaluate and respond to vulnerabilities and threats, speeding and simplifying network response. Install the Security Policy Templates content module to use these templates in the Policy view of the Console

**Maturity Progression**

- Track to the progress the Customers Maturity Model level Wireless, RADIUS, CERTS, FireEye EX, Check Point Next Generation Firewall, Fortinet Next-Generation Firewall, Palo Alto Networks Next-Generation Firewall, Splunk – bi-directional Connect Module, ServiceNow, EyeSegment, Advanced Compliance Module, CyberArk, OIM/DEX

**Low Level Design**

- Deep level design documents, architecture design

**Runbook**

- Daily Operations guidance for FSCT installation based on LLD and best practices

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**The Package**

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<td>FS-PS-ADOPTION-BASIC-NNL</td>
<td>ForeScout Adoption Expertise Basic Services when purchased with an Onboarding package only. 12-Month subscription for light touch adoption services which includes a team of technical and engagement management resources who manage multiple small, medium and large accounts. Travel sold separately. This SKU is prepaid and activates 90 days from purchase order. Refer to the Adoption Expertise Services data sheet for details.</td>
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### Forescout Adoption Expertise Subscription Data Sheet July 2023

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**Notes**

1. Adoption Premium package requires additional scoping. Please contact your Forescout representative for further assistance.
2. Adoption Packages start 30 days from purchase order or upon expiration of a current Adoption Package.
3. Travel expenses are NOT included in the price.
4. Subscription services are paid upfront and valid for 12 months from purchase.
5. This package does not include a Forescout Project Manager resource. Please contact your Forescout representative if you would like to add on a Forescout Project Management resource.
6. All services are subject to the terms and conditions set forth in the Forescout End User License Agreement: [www.Forescout.com/eula](http://www.Forescout.com/eula)