Forescout’s Initial Implementation Package provides the foundation for gaining visibility of devices on your network. An essential step in any Forescout implementation, visibility into the endpoints and devices currently on your network enables you to make informed decisions when defining remediation or control policies and/or planning for an enterprise rollout of enforcement actions.

Using out-of-the-box software and add-on modules, Forescout Professional Services will configure the Forescout platform with a full set of Discovery, Classification and Assessment policies, and will help you get the information and reports you need to plan for and help meet your specific goals.

The Package
Forescout’s experienced Professional Services Engineers will assist with the following:

Design and Planning
- Discuss and help plan for your long-term access compliance goals and strategy
- Review network design and recommend:
  - Appliance placement
  - Mirrored traffic
  - Network and systems integrations

Platform Configuration
- Network segments and locations
- Internal network
- Discovery and inventory properties and timing
- Channel configuration
- Threat protection settings and legitimized traffic
- Reporting and syslog configurations
- SNMP and/or CLI connectivity to network devices as needed:
  - Network switches
  - Wireless controllers/access points
  - VPN concentrators
- SNMP traps from switches/wireless controllers where applicable

Platform Policies
- Discovery
  - Discover network devices by NMAP, banners, DHCP, etc.
  - Provide options to identify and manage unclassified devices
- Classification
  - Distinguish between corporate and non-corporate assets
  - Configure management of Windows®, Macintosh® and/or Linux® devices
  - Distinguish between managed and unmanaged devices

Highlights

Key Benefits
- Accelerate your initial Forescout platform implementation
- Expedite endpoint discovery across your network
- Maximize return on your Forescout investment
- Improve resource effectiveness

Key Features
- Services based on best practices
- Leverages the experience of Forescout deployment experts
- Flexible packages aligned with specific customer needs
• Assessment
  • Configure compliance policies: antivirus, encryption, DLP, Microsoft patches, P2P/IM software, etc.
  • Customized policies based on services, processes, registry keys, installed applications, etc.

The installation and configuration of one or more of the following modules is included in this service:

<table>
<thead>
<tr>
<th>Module</th>
<th>Reports</th>
<th>User Directory</th>
</tr>
</thead>
<tbody>
<tr>
<td>DHCP Classify</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Host Property Scanner</td>
<td>Switch</td>
<td>VPN</td>
</tr>
<tr>
<td>Macintosh/Linux Property Scanner</td>
<td>Syslog</td>
<td>Wireless</td>
</tr>
</tbody>
</table>

**Package Outcomes**

• Installation of the Forescout appliances
• Development of initial policies
• Knowledge transfer to up to three people
• Engagement Summary document

**Package Sizes**

Forescout's Initial Implementation package consists of a core 4-day offering with a single-day on-site option and half-day remote option to augment the package (if warranted by the size of your deployment). Each of these options includes the activities outlined herein.

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>DESCRIPTION</th>
<th>NUMBER OF PHYSICAL LOCATIONS</th>
<th>NUMBER OF DAYS</th>
</tr>
</thead>
<tbody>
<tr>
<td>FS-PS-IMPL-04*</td>
<td>Three consecutive days of on-site professional services and one additional day of remote planning and documentation for initial implementations, includes travel for on-site portion of the package. Maximum quantity of one (1)</td>
<td>1</td>
<td>4</td>
</tr>
<tr>
<td>FS-PS-IMPL-01*</td>
<td>One additional day of on-site professional services for initial implementations, includes 1 day of travel. Must be used only in conjunction with the FS-PS-IMPL-04 SKU, for a maximum of 10 days in total combined (on-site and remote).</td>
<td>N/A</td>
<td>1</td>
</tr>
<tr>
<td>FS-PS-IMPL-REMOTE-50*</td>
<td>Half day of remote professional services for an initial implementation engagement. To be used in conjunction with FS-PS-IMPL-04 and FS-PS-IMPL-01 SKUs, fora maximum of 10 days total combined (on-site and remote)</td>
<td>N/A</td>
<td>Remote 1/2 day</td>
</tr>
</tbody>
</table>

**Notes**

1. Travel expenses are included for IMPL-01 and IMPL-04
2. Larger implementations will require a custom scoping effort
3. Services are subject to the terms and conditions set forth at http://www.Forescout.com/eula
4. Cancellation of any services with less than five business days' notice shall be subject to a cancellation fee plus actual expenses incurred as set forth in the above terms and conditions

**Acronym Glossary**

- CLI (Command Line Interface)
- DHCP (Dynamic Host Configuration Protocol)
- DLP (Data Loss Prevention)
- IM (Instant Messaging)
- NMAP (Network Mapper)
- P2P (Point to Point)
- SNMP (Simple Network Management Protocol)
- VPN (Virtual Private Network)