

# ForeScout Adoption Services

**ForeScout Adoption Services** are designed to help customers mature their ForeScout solution and address evolving business needs. These services are ideal for expanding use-case development as well as optimizing and evolving access control and segmentation policies. In addition to evaluating the health of the ForeScout solution, the Adoption Team can recommend expanded capabilities to maximize the solution's value. Adoption Services include flexible access to engineering and engagement management resources to assist with the planning, evolution and expansion of your ForeScout implementation.

## The Package

### Adoption Management Services

ForeScout's Adoption Team delivers adoption management services based on a structured methodology that focuses on customer priorities:

#### Planning

- Develop criteria for product adoption and maturity
- Manage product health and upgrades to ensure customer success
- Manage customer objectives, priorities and constraints to drive solution outcomes
- Consult on solution roadmaps to guide customer maturation efforts

#### Engagement Management

- Your ForeScout single point of contact throughout the maturity lifecycle
- Provides oversight and business consultation
- Assists with technical issues, features and new product introduction

### Adoption Engineering Services

ForeScout's Adoption Team will lead a recurring series of technical engagements focusing on customer priorities in these areas:

#### Continuous Technical Engagement

- Ensure solution alignment with evolving security goals and latest security threats
- Perform ongoing health checks, policy analysis and optimization
- Mature your solution to take advantage of the latest ForeScout capabilities
- Offer best-practice-based consultation on customer-specific use case maturity and expansion
- Provide knowledge transfer to expand product understanding

## Highlights

### Key Benefits

- <) Maximize use case adoption and maturity through continuous engagement
- <) Grow your enterprise solution by aligning evolving requirements using ForeScout best practices
- <) Increase the value of your ForeScout environment with a team of consultants that provides consultative and hands-on technical support

### Key Features

- <) Best practice-based maturity methodology administered by ForeScout's team of experts
- <) Structured and on-demand engagement to meet your specific needs
- <) Continuous automation and integration of tools and processes to drive greater efficiencies
- <) ForeScout-managed health and maturity assessments

**Optimization**

- Mature the Forescout solution to support your changing environment and use cases
- Expand device visibility beyond your current scope
- Advance control and control automation to meet your evolving compliance requirements and business rules
- Expand orchestration and segmentation efforts to provide more refined or additional cross-platform reporting and response capabilities

**Documentation**

- Assist with updating design and as-built documentation

**About Forescout**

Forescout is the leader in Enterprise of Things security, offering a holistic platform that continuously identifies, segments and enforces compliance of every connected thing across your heterogeneous network. The Forescout platform deploys quickly on your existing infrastructure – without requiring agents, upgrades or 802.1X authentication. Visit [forescout.com](http://forescout.com) to learn how Forescout provides active defense for the Enterprise of Things. Learn how at [www.Forescout.com](http://www.Forescout.com).

**About Forescout Professional Services**

Forescout products are easy to deploy and use. However, for organizations that require a little outside expertise, Forescout offers an extensive array of consulting services delivered directly and through our network of authorized service partners. With our consulting services, customers can fortify their Forescout platform investment with in-depth knowledge to accelerate time to value, expedite procurement and implementation schedules, develop and refine security policies, and customize system functionality to address unique oversight and reporting requirements. Learn more at [www.Forescout.com/support/services/](http://www.Forescout.com/support/services/)

**The Package**

PRODUCT	DESCRIPTION
FS-PS-ADP-100	12-month subscription for adoption services. Includes both technical and engagement management services, travel not included.
FS-PS-ADP-CUSTOM	One month of adoption services (must be sold for a minimum of six months). Includes both technical and engagement management services, travel not included.

**\*Notes**

1. Travel expenses are NOT included in the price.
2. Subscription services are invoiced in advance.
3. All services are subject to the terms and conditions set forth in the Forescout End User License Agreement: [www.Forescout.com/eula](http://www.Forescout.com/eula)



Forescout Technologies, Inc.  
190 W Tasman Dr.  
San Jose, CA 95134 USA

Toll-Free (US) 1-866-377-8771  
Tel (Intl) +1-408-213-3191  
Support +1-708-237-6591

Learn more at [Forescout.com](http://Forescout.com)

© 2021 Forescout Technologies, Inc. All rights reserved. Forescout Technologies, Inc. is a Delaware corporation. A list of our trademarks and patents is available at [www.forescout.com/company/legal/intellectual-property-patents-trademarks](http://www.forescout.com/company/legal/intellectual-property-patents-trademarks). Other brands, products or service names may be trademarks or service marks of their respective owners. Version 03\_21