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For Immediate Release

**headtechnology distributes ForeScout CounterACT
in Eastern Europe, CIS and Central Asia**

ForeScout Technologies and headtechnology join forces to bring network access control to new markets

Cupertino, Calif. — September 28, 2011 — [ForeScout Technologies](#), Inc., a leading provider of automated security control solutions for Fortune 1000 enterprises and government organizations, announced today a new distribution partnership with [headtechnology](#), a Germany-based Value Added Distributor specializing in IT Security, which brings ForeScout's solutions to local markets of more than 30 countries in Eastern Europe, CIS and Central Asia. headtechnology will resell the entire ForeScout CounterACT product line throughout the assigned regions, helping its customers to unleash the full power of their network through enterprise-class security and control.

ForeScout solves accessibility security risks with a family of automated solutions for network access control, mobile security, endpoint compliance and threat prevention. ForeScout's products, CounterACT and CounterACT Edge, can be deployed across the distributed enterprise for delivering network asset knowledge/visibility, authenticated access control, regulatory compliance with reporting and enforcement options, remediation and more. The solutions are delivered as a virtual appliance or physical appliance with models that scale to support mid-tier to large distributed enterprises.

ForeScout CounterACT allows IT organizations to readily understand and control how all users, systems and devices, including mobile devices and VMs, access network resources and applications. Once you configure your security policies within CounterACT, the system will automatically:

- enforce network access policy
- control mobile and personal device access
- eliminate network intrusion threats
- find and fix gaps in endpoint security

ForeScout CounterACT can dynamically remediate violations, such as out-of-date anti-virus, a misconfigured personal firewall, or de-activated encryption software, without help desk and operations intervention – ensuring endpoint integrity and saving our customers time and money.

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“ForeScout CounterACT offers the reseller a wealth of opportunities to offer services while also freeing up IT resources for other activities. For its power, simplicity and revenue potential, the CRN Test Center recommends ForeScout’s CounterACT” claimed Edward Correia of CRN magazine in its recent review of CounterACT (http://www.forescout.com/wp-content/media/ForeScout_CounterACT_CRNreview_June2011.pdf)

“The main objective of this partnership is to extend ForeScout’s presence and solutions across different markets throughout our CEE and Central Asian region. headtechnology will be actively expanding and building upon its existing channel network by recruiting local partners, and providing regional expertise and know-how. headtechnology also brings to ForeScout its strong industry reputation and established relationships, and a proven track record of working with key decision makers in the enterprise and corporate sectors,” commented Harald Schilling, VP International of headtechnology.

ForeScout was recently recognized as a leader in Network Access Control (NAC) solutions in the June 2011 report “The Forrester Wave™: Network Access Control, Q2 2011.” The report ranks ForeScout as the top rated performer in both strength of current product offering and strategy. (http://www.forescout.com/wp-content/media/FS_ForresterWave_Leader_061611.pdf).

“ForeScout’s automated security solutions for Network Access Control, mobile security and endpoint compliance affords our partners and their customers significant time-to-value in terms of ensuring appropriate access to network resources and sensitive data while minimizing security risks and operational overhead” said John Hagerty, EMEA Sales Director at ForeScout Technologies, Inc.

Commenting on the new distribution partnership, Hagerty said, “We looked at numerous partners before selecting headtechnology to take us into Eastern Europe, CIS and Central Asia, due to their strong track record and excellent references. This is a growing market for ForeScout, which we believe will be hugely successful for both parties.”

About ForeScout Technologies, Inc.

ForeScout enables its customers to unleash the full power of their network through enterprise-class security and control. ForeScout’s automated solutions for network access control, mobile security, threat prevention and endpoint compliance empower organizations to gain access agility while preempting risks and eliminating remediation costs. Because ForeScout security solutions are easy to deploy, unobtrusive, intelligent and scalable, they have been chosen by more than 1,000 of the world’s most secure enterprises and military installations for global deployments spanning 37 countries. Headquartered in Cupertino,

California, ForeScout delivers its solutions through its network of authorized partners worldwide. Learn more at www.forescout.com.

About headtechnology

headtechnology is a Germany-based Value Added Distributor founded in 2000 with a strong focus on Emerging Markets and with multiple offices in Eastern Europe, CIS and Central Asia. The company specializes in IT security, offering a broad range of best of breed technology products from the world's leading vendors as well as innovative early security technologies. The solution portfolio is defined to offer stability, application acceleration and enhancement and covering all aspects to help customers to protect their intellectual property and most valuable assets, their corporate data. For more information, go to <http://headtechnology.com>.

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