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## ForeScout Awarded 5-Star Rating in CRN's 2015 Partner Program Guide

Annual guide recognizes the best channel partner programs in the market

CAMPBELL, Calif., March 23, 2015 — ForeScout Technologies, Inc., a leading provider of continuous monitoring and mitigation solutions for Global 2000 enterprises and government organizations, today announced it has been awarded a 5-Star rating in The Channel Company's CRN 2015 Partner Program Guide. This annual directory is the definitive listing of technology vendors that service solution providers or provide products through the IT channel. The 5-Star Partner Program rating recognizes an elite subset of companies that offer solution providers the best partnering elements in their channel programs.

ForeScout fosters relationships with leading distributors, value added resellers, system integrators and service providers. The ForeScout Partner Program focuses on rapid enablement, enhanced margins, marketing support and services opportunities enabling our partners to generate demand for and close deals with ForeScout solutions.

In addition, ForeScout partners with award-winning, industry-leading hardware and software providers through the ForeScout ControlFabric<sup>TM</sup> Technology Partner Program. This program offers an interoperable ecosystem of security and compliance solutions that enable customers to optimize their networks and security resource investments, and advanced continuous monitoring and mitigation capabilities.

To determine the 2015 5-Star recipients, The Channel Company's research team assessed each vendor's application based on investments in program offerings, partner profitability, partner training, education and support, marketing programs and resources, sales support and communication.

"Solution providers have a lot of choices when it comes to selecting vendor partners. Identifying the right vendor, with the right technologies, and the right approach can make all the difference," said Robert Faletra, CEO, The Channel Company. "Our annual Partner Program Guide and 5-Star rating recognizes the best channel programs available in the market today to help solution providers determine which vendors deliver the best partner elements for their individual business goals."

"This 5-Star rating recognizes the commitment the ForeScout team has made toward building a strong, global

channel program that delivers innovative, top-of-the-line products," said Devin Archer, Americas channel director at ForeScout. "Our channel partners are integral to our ongoing success, so we share this honor with them."

The 2015 Partner Program Guide will be featured in the April issue of CRN, and online at www.CRN.com.

## About ForeScout Technologies, Inc.

ForeScout enables organizations to continuously monitor and mitigate security exposures and cyberattacks. The company's CounterACT<sup>TM</sup> appliance dynamically identifies and evaluates network users, endpoints and applications to provide visibility, intelligence and policy-based mitigation of security problems. ForeScout's open ControlFabric<sup>TM</sup> architecture allows a broad range of IT security products and management systems to share information and automate remediation actions. Because ForeScout's solutions are easy to deploy, unobtrusive, extensible and scalable, they have been chosen by more than 1,800\* of the world's most secure enterprises and government agencies in over 62 countries. Headquartered in Campbell, California, ForeScout offers its solutions through its global network of authorized partners. Learn more at http://www.forescout.com.

## **About The Channel Company**

The Channel Company, with established brands including CRN, XChange Events, IPED and SharedVue, is the channel community's trusted authority for growth and innovation. For more than three decades, we have leveraged our proven and leading-edge platforms to deliver prescriptive sales and marketing solutions for the technology channel. The Channel Company provides Communication, Recruitment, Engagement, Enablement, Demand Generation and Intelligence services to drive technology partnerships. Learn more at www.thechannelcompany.com.

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\*Data current as of 1/1/2015