



Forescout Delivery Package

Forescout's Delivery Package provides an optimum mix of services to continue your existing Forescout implementation. This combination of solution architect, professional services engineer and project manager who will help expand a single IT or OT use case. Our experts will help you plan and make informed decisions regarding the use case. This package can include the following examples of use cases: expansion, complex modules, control, upgrades, alert tuning.

The Package

Forescout's experienced Professional Services Engineers will assist with the following:

Design and Planning

- ▶ Architect planning/workshop
- ▶ Document use case implementation plan

Implementation

- ▶ Work with customer to execute plan
- ▶ Validate success of use case

Package Outcomes

- ▶ Implementation plan
- ▶ Knowledge transfer
- ▶ Engagement Summary report

Highlights



Key Benefits

- ▶ Jumpstart the implementation of your Forescout solution
- ▶ Maximize the value of your initial Forescout investment



Key Features

- ▶ Best practice based combination of services
- ▶ Leverage Forescout's deployment experts to jump start your use case
- ▶ Flexible resources to meet your specific use case

PRODUCT	DESCRIPTION	TIMEFRAME
FS-PS-FF-DELIVERY 50 - 300k End points	Professional services expertise to deliver Forescout solutions to customers from 50-300k endpoints. Includes a combination of advisory, engineering, and project coordination resources. This is a prepaid package and is tied to the completion of a delivery report. This must be consumed within 12 months of purchase.	6-month timeframe.
FS-PS-FF-DELIVERY-SML Up to 50k Endpoints	Professional services expertise to deliver Forescout solutions to customers up to 50k endpoints. Includes a combination of advisory, engineering, and project coordination resources. No travel included. This SKU is prepaid and must be consumed within 12 months of purchase.	6-month timeframe.

Notes

1. Travel expenses are NOT included in the price.
2. Unknown device remediation will require customer assistance and we aim to have less than 10% unclassified devices.
3. An additional three assessment policies are included in the cost, additional ones will be delivered if time permits.
4. Control will be tested and deployed a pilot site.
5. Services are subject to the terms and conditions set forth at <http://www.Forescout.com/eula>
6. This SKU is paid upfront and valid for 12 months from purchase.